

<i>SERFF Tracking Number:</i>	<i>NALH-126380103</i>	<i>State:</i>	<i>Arkansas</i>
<i>Filing Company:</i>	<i>Midland National Life Insurance Company</i>	<i>State Tracking Number:</i>	<i>44115</i>
<i>Company Tracking Number:</i>	<i>FORM 81-36 (10-09) ET AL</i>		
<i>TOI:</i>	<i>L08 Life - Other</i>	<i>Sub-TOI:</i>	<i>L08.000 Life - Other</i>
<i>Product Name:</i>	<i>Form 81-36 (10-09) et al</i>		
<i>Project Name/Number:</i>	<i>Form 81-36 (10-09) et al/Form 81-36 (10-09) et al</i>		

## Filing at a Glance

Company: Midland National Life Insurance Company

Product Name: Form 81-36 (10-09) et al

SERFF Tr Num: NALH-126380103 State: Arkansas

TOI: L08 Life - Other

SERFF Status: Closed-Approved-  
Closed

State Tr Num: 44115

Sub-TOI: L08.000 Life - Other

Co Tr Num: FORM 81-36 (10-09) State Status: Approved-Closed  
ET AL

Filing Type: Form

Author: Sherry M. Olson

Reviewer(s): Linda Bird

Date Submitted: 11/17/2009

Disposition Date: 11/18/2009

Disposition Status: Approved-  
Closed

Implementation Date Requested: On Approval

Implementation Date:

State Filing Description:

## General Information

Project Name: Form 81-36 (10-09) et al

Status of Filing in Domicile: Authorized

Project Number: Form 81-36 (10-09) et al

Date Approved in Domicile: 11/16/2009

Requested Filing Mode: Review & Approval

Domicile Status Comments:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission

Group Market Size:

Overall Rate Impact:

Group Market Type:

Filing Status Changed: 11/18/2009

Explanation for Other Group Market Type:

State Status Changed: 11/18/2009

Deemer Date:

Created By: Sherry M. Olson

Submitted By: Sherry M. Olson

Corresponding Filing Tracking Number:

Filing Description:

RE: Midland National Life Insurance Company

NAIC #66044 FEIN # 46-0164570

Regular Issue Application for Life Insurance Form 81-36 (10-09)

Simplified Issue Application for Life Insurance Form 81-38 (10-09)

Application for Policy Reinstatement or Change Form 81-47 (10-09)

Statement of Health Form 81-48 (10-09)

We are filing the referenced forms for your review and approval. These forms are laser printed and we reserve the right

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to change fonts and layouts. We certify that the font size will never be less than the minimum 10-point required by your state.

These application forms will be used to apply for Midland's approved individual life insurance policies available in the bank- or corporate-owned life insurance market.

Regular Issue Application Form 81-36 (10-09) will replace Form 81-36 (4-05) which was approved by your department on 5/13/2005. It will be used to apply for fully underwritten products. In addition to minor language changes throughout the form, the primary differences are:

- On page 1 we added a question to allow applicants to designate a secondary addressee
- On page 2, we reformatted:
  - \*The Details for questions 12-19 to include separate columns for Question Number, Date and Details.
  - \*Question 20 to provide separate columns for Relationship to Proposed Insured, Condition, Current Age and Age at Death.
- On page 3:
  - \*We added questions for the Name and Address of the physician most recently consulted, the date and reason for most recent consultation and a list of currently prescribed medications.
  - \*We updated the content of questions 2 and 3 and revised several items to refer to "disease or disorder".
  - \*We reformatted question 5 to provide separate columns for Question Number; Condition/Diagnosis; Approximate Dates/Duration; Treatment; Physician Name & Address.
- On page 4:
  - \*We added a Taxpayer Identification Number Certification.
  - \*We revised the Agent Certification to add a specific question regarding the insured's existing insurance.
- We removed a page containing the Fair Credit Reporting Act Notification, Notice of Insurance Information Practices and the Medical Information Bureau Notification. These notices will be provided to the applicant on a separate form (new Form 81-57 (10-09) that is not part of the application) A copy of Form 81-57 (10-09) is included on an informational basis but is not filed for approval.

Simplified Issue Application Form 81-38 (10-09) will replace Form 81-38 (1-05) which was approved by your department on 2/17/05. It will be used to apply for products that use simplified issue underwriting. In addition to minor language and capitalization changes throughout the form, the primary differences are:

- On page 1
  - \*We added a question to allow applicants to designate a secondary addressee
  - \*We added a separate question regarding the applicant's existing life insurance and annuity contracts.
  - \*We added additional conditions to questions 16-18.
  - \*We added questions for the Name and Address of the physician most recently consulted, the date and reason for most recent consultation and a list of currently prescribed medications.
- On page 2

SERFF Tracking Number: NALH-126380103 State: Arkansas  
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Company Tracking Number: FORM 81-36 (10-09) ET AL  
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other  
Product Name: Form 81-36 (10-09) et al  
Project Name/Number: Form 81-36 (10-09) et al/Form 81-36 (10-09) et al

- \*We added a Taxpayer Identification Number Certification.
- \*We updated the Fraud Statement to be consistent with our other application forms.
- \*We revised the Agent Certification to add a specific question regarding the insured's existing insurance.
- We removed a page containing the Fair Credit Reporting Act Notification, Notice of Insurance Information Practices and the Medical Information Bureau Notification. These notices will be provided to the applicant on a separate form (new Form 81-57 (10-09) that is not part of the application. A copy of Form 81-57 (10-09) is included on an informational basis but is not filed for approval.

Form 81-47 (10-09) will replace Form 81-47 (3-07) which was approved by your department on 3/12/2007. It will be used to apply for changes or reinstatements of existing Midland policies. In addition to minor language and capitalization changes throughout the form, the primary differences are:

- On page 1, we moved the family history question from page 2 to page 1.
- On page 2:
  - \*We added questions for the Name and Address of the physician most recently consulted, the date and reason for most recent consultation and a list of currently prescribed medications.
  - \*We updated the content of questions 2 and 3 and revised several items to refer to "disease or disorder".
  - \*We reformatted question 5 to provide separate columns for Question Number; Condition/Diagnosis; Approximate Dates/Duration; Treatment; Physician Name & Address.
- On page 3:
  - \*We revised the second paragraph to better reflect the application is for policy change or reinstatement.
  - \*We added a Taxpayer Identification Number Certification and removed the customer notice regarding the Patriot Act.
- We removed a page containing the Fair Credit Reporting Act Notification, Notice of Insurance Information Practices and the Medical Information Bureau Notification. These notices will be provided to the applicant on a separate form (new Form 81-57 (10-09) that is not part of the application. A copy of Form 81-57 (10-09) is included on an informational basis but is not filed for approval.

Statement of Health and Insurability Form 81-48 (10-09) is a new form. It will be used when a policy is being issued beyond its delivery period or in situations when the application becomes aged based on the date of signatures.

These forms were approved by Midland's domicile state of Iowa on 11/16/2009.

If you need any additional information to complete your review, please feel free to contact me at 800-283-5433, ext. 36223 or at [solson@sfgmembers.com](mailto:solson@sfgmembers.com).

Sincerely,

Sherry Olson, AIRC  
Senior Contract Analyst

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Corporate Markets Center  
 Midland National Life Insurance Company &  
 North American Company for Life & Health

## Company and Contact

### Filing Contact Information

Sherry Olson, Senior Contract Analyst solson@mnlife.com  
 2000 44th St. South, Suite 300 701-433-6223 [Phone]  
 Fargo, ND 58103 701-433-8223 [FAX]

### Filing Company Information

Midland National Life Insurance Company	CoCode: 66044	State of Domicile: Iowa
525 W. Van Buren Street	Group Code: 431	Company Type: Life and Annuity
Chicago, IL 60607	Group Name:	State ID Number:
(800) 800-3656 ext. [Phone]	FEIN Number: 46-0164570	

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## Filing Fees

Fee Required? Yes  
 Fee Amount: \$80.00  
 Retaliatory? No  
 Fee Explanation: \$20 per form x 4 forms  
 Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Midland National Life Insurance Company	\$80.00	11/17/2009	32111026

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## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Approved-Closed	Linda Bird	11/18/2009	11/18/2009

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## Disposition

Disposition Date: 11/18/2009

Implementation Date:

Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number:	NALH-126380103	State:	Arkansas
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Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		Yes
Supporting Document	Form 81-57 (10-09), Consumer Notices		Yes
Form	Regular Issue Application for Life Insurance		Yes
Form	Simplified Issue Application for Life Insurance		Yes
Form	Application for Policy Reinstatement or Change		Yes
Form	Statement of Health and Insurability		Yes

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Company Tracking Number: FORM 81-36 (10-09) ET AL

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Product Name: Form 81-36 (10-09) et al

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## Form Schedule

### Lead Form Number:

Schedule Item Status	Form Number	Form Type	Form Name	Action	Action Specific Data	Readability	Attachment
	Form 81-36 (10-09)	Application/ Enrollment Form	Regular Issue Application for Life Insurance	Initial		50.800	81-36 (10-09).pdf
	Form 81-38 (10-09)	Application/ Enrollment Form	Simplified Issue Application for Life Insurance	Initial		50.300	81-38 _10-09_.pdf
	Form 81-47 (10-09)	Application/ Enrollment Form	Application for Policy Reinstatement or Change	Initial		50.900	81-47 _10-09_.pdf
	Form 81-48 (10-09)	Application/ Enrollment Form	Statement of Health and Insurability	Initial		53.300	Midland Form 81-48 _10-09_.pdf



**Regular Issue**  
**Application for Life Insurance -- Part 1**

1. Name of Proposed Insured (First, Middle and Last)		Birth date	Birthplace	Sex	Marital Status
2. Residence Address (Street, City, State, Zip)		Social Security No.		Height ft.   in.	Weight Lbs.
2a. Secondary Addressee (Name, Street, City, State, Zip)					
3. Occupation (Title and Duties)		Gross Annual Compensation \$		Telephone Numbers (Home) (Bus)	
4. Owner Name (If Trust, Name and Date of Trust)		Social Security or Tax ID No.			
Owner Address (Street, City, State, Zip)		Relationship to proposed Insured			
5a. Beneficiary		5b. Relationship			
6a. Plan Applied for		6b. Sub-account (If Applicable)			
6c. Amount Applied for \$		6d. Death Benefit Option: <input type="checkbox"/> 1 Level <input type="checkbox"/> 2 Increasing <input type="checkbox"/> Other _____			
7. Changes to existing Midland policy # _____ Describe:		8. Additional Benefits:			
9a. Premium \$		9b. Premium Mode <input type="checkbox"/> Single <input type="checkbox"/> Annual <input type="checkbox"/> Other			
10. Are you a U.S. citizen? <input type="checkbox"/> Yes <input type="checkbox"/> No (complete appropriate questionnaire)					
11a. Do you have existing annuity contracts or life insurance policies? <input type="checkbox"/> No <input type="checkbox"/> Yes (If "Yes," complete 11b.)					

11b. Policies in Force:

Company	Face Amount	Indicate		Intention of Replacement or Change	
		Personal	Business		
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Yes	<input type="checkbox"/> No

11c. Policies Applied for / Indicate Below or ☐ None:

Company	Amount	Net Amount at Risk	Indicate	
			Personal	Business
			<input type="checkbox"/>	<input type="checkbox"/>
			<input type="checkbox"/>	<input type="checkbox"/>
			<input type="checkbox"/>	<input type="checkbox"/>
			<input type="checkbox"/>	<input type="checkbox"/>

**MIDLAND NATIONAL LIFE INSURANCE COMPANY**  
 PRINCIPAL OFFICE • WEST DES MOINES, IA 50266  
 CORPORATE MARKETS CENTER • 2000 44<sup>TH</sup> STREET SOUTH, STE. 300 • FARGO, ND 58103  
 PHONE (800) 283-5433 • FAX: (701) 433-8596

## Application for Life Insurance -- Part 1, Continued

Provide details for all "Yes" answers to questions 12-19 below.

<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">Yes</td> <td style="width: 10%; text-align: center;">No</td> <td></td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>12. Do you intend to travel outside the U.S. or Canada within the next 2 years? <b>(If "Yes", complete appropriate questionnaire.)</b></td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>13. Do you participate or do you intend to participate in aviation related sports, powered or competitive vehicle racing, sky or scuba diving, mountain climbing, or any other hazardous sport or activity? <b>(If "Yes", complete appropriate questionnaire.)</b></td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>14. Have you ever been convicted of, or are you awaiting trial for, a felony?</td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>15. Have you ever had an application for insurance declined, postponed or rated?</td> </tr> <tr> <td colspan="3">16. Your driver's license #: _____ State: _____</td> </tr> </table>	Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	12. Do you intend to travel outside the U.S. or Canada within the next 2 years? <b>(If "Yes", complete appropriate questionnaire.)</b>	<input type="checkbox"/>	<input type="checkbox"/>	13. Do you participate or do you intend to participate in aviation related sports, powered or competitive vehicle racing, sky or scuba diving, mountain climbing, or any other hazardous sport or activity? <b>(If "Yes", complete appropriate questionnaire.)</b>	<input type="checkbox"/>	<input type="checkbox"/>	14. Have you ever been convicted of, or are you awaiting trial for, a felony?	<input type="checkbox"/>	<input type="checkbox"/>	15. Have you ever had an application for insurance declined, postponed or rated?	16. Your driver's license #: _____ State: _____			<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">Yes</td> <td style="width: 10%; text-align: center;">No</td> <td></td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>17. Within the past 10 years, have you been convicted of or pled guilty to: a) Moving violations? b) Driving under the influence of alcohol and/or drugs?</td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>18. Have you been a pilot or crew member during the past 3 years or have any intention of becoming a pilot, student pilot, or crew member in any type of aircraft? <b>(If "Yes", complete appropriate questionnaire.)</b></td> </tr> <tr> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td>19. Have you ever used: a) Cigarettes? Date last used: _____ b) Other nicotine products: Date last used: _____</td> </tr> </table>	Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	17. Within the past 10 years, have you been convicted of or pled guilty to: a) Moving violations? b) Driving under the influence of alcohol and/or drugs?	<input type="checkbox"/>	<input type="checkbox"/>	18. Have you been a pilot or crew member during the past 3 years or have any intention of becoming a pilot, student pilot, or crew member in any type of aircraft? <b>(If "Yes", complete appropriate questionnaire.)</b>	<input type="checkbox"/>	<input type="checkbox"/>	19. Have you ever used: a) Cigarettes? Date last used: _____ b) Other nicotine products: Date last used: _____
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### Details for questions 12-19 (include dates):

Question Number	Date	Details

20. ☐ Yes    ☐ No    Do you have any family history of heart disease, cancer, high blood pressure, diabetes, hemophilia, Huntington's chorea, polycystic kidney disease, or any congenital disorder? If "Yes," give details, including relationship, condition, current age, or age at death.

Relationship to Proposed Insured	Condition	Current Age	Age at Death

Home Office Endorsements

**Application for Life Insurance -- Part 2**  
**Evidence of Insurability**

<p>1a. Name and address of Personal Physician:</p>  <p>1b. Date and reason last consulted:</p>																																																			
<p>1c. Name and Address of physician <b>most recently</b> consulted if different than above:</p>  <p>1d. Date and reason for most recent consultation:</p>																																																			
<p>1e. List any currently prescribed medications:</p>																																																			
<p>2. Have you ever had or been treated for:</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 10%; border: none;">Yes</td> <td style="width: 10%; border: none;">No</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">a. Elevated cholesterol, high blood pressure, transient ischemic attack (TIA), stroke or circulation disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">b. Chest pain, heart attack, heart murmur, irregular heart rate, or other disease or disorder of the heart?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">c. Cancer, tumor, polyp, blood or immune system disease or disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">d. Diabetes, kidney, or urinary disease or disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">e. Crohn's disease, colitis, ulcer, diverticulitis, hepatitis, or any disease of the esophagus or liver?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">f. Sleep apnea, asthma, emphysema, lung or respiratory disease or disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">g. Depression, mental illness, anxiety or seizure disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">h. Breast, uterus, ovaries, testicles or prostate disease or disorder, or sexually transmitted diseases?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">i. Arthritis, lupus, fibromyalgia or other skin, bone, joint or muscle disease or disorder?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">j. Any injury, disease, or illness not indicated above?</td> </tr> </table> <p>3. Other than above, have you ever:</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 10%; border: none;"><input type="checkbox"/></td> <td style="width: 10%; border: none;"><input type="checkbox"/></td> <td style="border: none;">a. Within the last 5 years, consulted any other physician or medical practitioner, or had an electrocardiogram (EKG), chest X-ray or any lab test or study?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">b. Within the last 5 years, received medical treatment or advice, including medication, or been hospitalized or had surgery?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">c. Applied for, or received benefits, because of accident, sickness, or disability?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">d. Sought or received treatment for, or been arrested for, the use of alcohol, marijuana, or drugs?</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;"><input type="checkbox"/></td> <td style="border: none;">e. Used narcotics, cocaine, LSD, marijuana, amphetamines, or barbiturates, unless administered on the advice of a physician?</td> </tr> </table> <p>4. In the past 10 years have you:</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 10%; border: none;"><input type="checkbox"/></td> <td style="width: 10%; border: none;"><input type="checkbox"/></td> <td style="border: none;">Been diagnosed or treated by a member of the medical profession for immune deficiency disorder, Acquired Immune Deficiency Syndrome (AIDS), or AIDS Related Complex (ARC)?</td> </tr> </table>	Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	a. Elevated cholesterol, high blood pressure, transient ischemic attack (TIA), stroke or circulation disorder?	<input type="checkbox"/>	<input type="checkbox"/>	b. Chest pain, heart attack, heart murmur, irregular heart rate, or other disease or disorder of the heart?	<input type="checkbox"/>	<input type="checkbox"/>	c. Cancer, tumor, polyp, blood or immune system disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	d. Diabetes, kidney, or urinary disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	e. Crohn's disease, colitis, ulcer, diverticulitis, hepatitis, or any disease of the esophagus or liver?	<input type="checkbox"/>	<input type="checkbox"/>	f. Sleep apnea, asthma, emphysema, lung or respiratory disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	g. Depression, mental illness, anxiety or seizure disorder?	<input type="checkbox"/>	<input type="checkbox"/>	h. Breast, uterus, ovaries, testicles or prostate disease or disorder, or sexually transmitted diseases?	<input type="checkbox"/>	<input type="checkbox"/>	i. Arthritis, lupus, fibromyalgia or other skin, bone, joint or muscle disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	j. Any injury, disease, or illness not indicated above?	<input type="checkbox"/>	<input type="checkbox"/>	a. Within the last 5 years, consulted any other physician or medical practitioner, or had an electrocardiogram (EKG), chest X-ray or any lab test or study?	<input type="checkbox"/>	<input type="checkbox"/>	b. Within the last 5 years, received medical treatment or advice, including medication, or been hospitalized or had surgery?	<input type="checkbox"/>	<input type="checkbox"/>	c. Applied for, or received benefits, because of accident, sickness, or disability?	<input type="checkbox"/>	<input type="checkbox"/>	d. Sought or received treatment for, or been arrested for, the use of alcohol, marijuana, or drugs?	<input type="checkbox"/>	<input type="checkbox"/>	e. Used narcotics, cocaine, LSD, marijuana, amphetamines, or barbiturates, unless administered on the advice of a physician?	<input type="checkbox"/>	<input type="checkbox"/>	Been diagnosed or treated by a member of the medical profession for immune deficiency disorder, Acquired Immune Deficiency Syndrome (AIDS), or AIDS Related Complex (ARC)?
Yes	No																																																		
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**5. Details for questions 2-4. Give details for each YES answer.**

Question Number	Condition/Diagnosis	Approximate Dates/Duration	Treatment	Physician Name & Address

## Agreement and Authorization

Each person who signs below represents and agrees that the statements and answers recorded on this application are given to obtain this insurance and are true, complete, and correctly recorded. Fraud or material misrepresentation in the application will make this agreement invalid, and Midland National Life Insurance Company's (the "Company") only liability shall be to refund any advance payment made.

The Company will have no liability unless: (a) the application is approved; (b) the first full premium is paid; and (c) the policy is issued and the Owner accepts it. This must be during the lifetime of any person proposed for insurance; also, his or her eligibility and health must remain as described in the application. If these requirements are met, insurance will be in effect on the policy effective date. By accepting the policy, the Owner consents to any changes the Company has made under "Home Office Endorsements," except that changes in the insurance amount, the risk class, or the insurance plan will be made only with the Owner's written consent. Each person who signs below acknowledges that he or she has read and understands this application and has received copies of the Fair Credit Reporting Act Notification, Notice of Insurance Information Practices, and the Medical Information Bureau Notification.

Insurance products and annuities are not a deposit or other obligation of, or guaranteed by a bank, any affiliate of a bank, or savings association, and are not insured by the Federal Deposit Insurance Corporation (FDIC) or any other agency of the United States, a bank, any affiliate of a bank, or savings association, and involve investment risk, including possible loss of value. The approval or disapproval of any extension of credit by the bank or an affiliate is not based on whether or not this insurance is purchased through the bank or through any particular source.

I authorize any physician, medical practitioner, hospital, clinic, other medical or medically related facility, insurance or reinsuring company, Medical Information Bureau (MIB), consumer reporting agency, or employer having information available as to diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment of me and any information as to employment, other insurance coverage, or other non-medical information about me to give to the Company or its reinsurers, any and all such information. I authorize all of these sources, except MIB, to give records or knowledge to any agency that the Company employs to collect and transmit such information. The Company will not release any information to any person or organization **except** to reinsuring companies, MIB, or other persons or organizations performing business or legal services in connection with my application or claim, or as may be otherwise lawfully required or as I may authorize later. I understand that I may request to be interviewed in connection with the preparation of an investigative consumer report. I understand that I am entitled to receive a copy of the investigative consumer report upon request. I understand that I may request a copy of this authorization and that a photographic copy will be as valid as the original, and either shall remain in effect for a period of two years from the date signed. I have the right to revoke this authorization by notifying the Company in writing. The Company may rely on my authorization prior to receiving my notice of revocation.

**TAXPAYER IDENTIFICATION NUMBER CERTIFICATION** – Under penalties of perjury, I certify that the number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and I am not subject to back up withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding.

**FRAUD STATEMENT - Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statements is/may be guilty of insurance fraud and may be subject to fines and penalties.**

\_\_\_\_\_  
*Signature of Proposed Insured*                      *Date*                      Signed at \_\_\_\_\_  
*City*                      *State*

\_\_\_\_\_  
*Signature of Owner (If Owner is corporation, trust or other entity, include title of signee.)*                      *Date*

### Agent certification

(1) To the best of my knowledge and belief, the answers given to the questions in this application are full, complete, and true, and there is nothing adversely affecting the insurability of any person proposed for insurance, except as stated in this application; (2) that I gave the Medical Information Bureau Notification, Notice of Insurance Information Practices and Fair Credit Reporting Act Notification to the Proposed Insured; and (3) to the best of my knowledge and belief, the applicant ☐ **does** ☐ **does not** have any existing life insurance or annuities; and the insurance applied for ☐ **does** ☐ **does not** replace existing insurance.

\_\_\_\_\_  
*Signature of Agent*                      *Date*                      *Agent's No.*

## AGENT'S REPORT

Name of Business Contact: \_\_\_\_\_

<p>1. Proposed Insured's Gross Annual Compensation:</p> <p>Salary: _____</p> <p>Benefits/Bonuses: _____</p> <p>2. Additional Income: _____</p> <p>Source: _____</p> <p>3. Case Manager Name: _____</p>	<p>What is the purpose of this Insurance? (Please check all that apply)</p> <ul style="list-style-type: none"><li><input type="checkbox"/> Offset Present &amp; Future Benefit Liabilities</li><li><input type="checkbox"/> Salary Continuation</li><li><input type="checkbox"/> Deferred Compensation</li><li><input type="checkbox"/> Incentive Compensation</li><li><input type="checkbox"/> Split Dollar</li><li><input type="checkbox"/> Survivor Income</li><li><input type="checkbox"/> Key Person</li><li><input type="checkbox"/> Other (Please Describe): _____</li></ul>
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### Agents Entitled to Commission

Name	Agent Number	% Commission
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

### Special Instructions

**Simplified Issue  
Application for Life Insurance**

1. Name of Proposed Insured (First, Middle and Last)		Birth date	Birthplace	Sex	Marital Status
2. Residence Address (Street, City, State, Zip)		Social Security No.		Height ft. in.	Weight Lbs.
2a. Secondary Addressee (Name, Street, City, State, Zip)					
3. Occupation (Title/Duties) and Gross Annual Compensation \$		Hire Date	Telephone # (home): (business):		
4a. Owner Name and Address (if Trust, Name and Date of Trust)		4b. Social Security or Tax ID No.		4c. Relationship to Proposed Insured	
5a. Beneficiary		5b. Relationship			
6a. Plan Applied for	6b. Sub-account (If Applicable)		6c. Death Benefit Option: <input type="checkbox"/> 1 Level <input type="checkbox"/> 2 Increasing <input type="checkbox"/> Other _____		
7a. Amount Applied for \$	7b. Planned Periodic Premium		7c. Premium Mode <input type="checkbox"/> Single <input type="checkbox"/> Annual <input type="checkbox"/> Other		
8. Are you a U.S. citizen? <input type="checkbox"/> Yes <input type="checkbox"/> No (complete appropriate questionnaire)					
9a. Do you have any existing annuity contracts or life insurance policies? <input type="checkbox"/> No <input type="checkbox"/> Yes					
9b. Will this insurance replace or change any existing life insurance or annuity contracts? <input type="checkbox"/> No <input type="checkbox"/> Yes					

**Please provide dates and details for all "Yes" answers to questions 10-22 below, including diagnosis and/or treatment, and names of medical providers.**

<p>Yes No</p> <p>10. <input type="checkbox"/> <input type="checkbox"/> Do you intend to travel outside the U.S. or Canada within the next 2 years? (If "Yes", complete appropriate questionnaire).</p> <p>11. <input type="checkbox"/> <input type="checkbox"/> Do you participate in or intend to participate in piloting any aircraft, hang-gliding, soaring, sky diving/parachuting, ballooning, motorized vehicle racing, scuba diving, mountain or rock climbing? (If "Yes" complete appropriate questionnaire).</p> <p>12. <input type="checkbox"/> <input type="checkbox"/> Have you ever had an application for insurance rated, postponed or declined?</p> <p>13. <input type="checkbox"/> <input type="checkbox"/> During the past 6 months, have you missed more than five consecutive days of work due to illness or injury?</p> <p>14. <input type="checkbox"/> <input type="checkbox"/> Have you used any tobacco or nicotine product in the past 12 months?</p> <p>15. <input type="checkbox"/> <input type="checkbox"/> Have you received treatment or counseling, or been arrested for the use of alcohol or illegal or illegally obtained drugs?</p> <p>16. <input type="checkbox"/> <input type="checkbox"/> Have you had or been treated for any heart disorder, stroke, transient ischemic attack (TIA), high blood pressure, cancer, tumor, polyp, blood or immune disorder, breast disorder or prostate disorder?</p>	<p>Yes No</p> <p>17. <input type="checkbox"/> <input type="checkbox"/> Have you had or been treated for diabetes, sleep apnea, kidney or liver disorder, digestive disorder, asthma or other respiratory disorder or depression, mental illness, anxiety or seizure disorder?</p> <p>18. <input type="checkbox"/> <input type="checkbox"/> Have you been hospitalized, received surgery or medical treatment, or been diagnosed with any injury, disease or illness not indicated above?</p> <p>19. <input type="checkbox"/> <input type="checkbox"/> In the past 10 years have you been diagnosed or treated by a member of the medical profession for immune deficiency disorder, Acquired Immune Deficiency Syndrome (AIDS), or AIDS Related Complex (ARC)?</p> <p>20. Name and Address of Physician Last Consulted: _____</p> <p>21. Date and Reason Last Consulted: _____</p> <p>22. List currently prescribed medications: _____ _____</p>
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**If additional space is needed, attach a separate page with details and proposed insured's signature.**

## Agreement and Authorization

Each person who signs below represents and agrees that the statements and answers recorded on this application are given to obtain this insurance and are true, complete, and correctly recorded. Fraud or material misrepresentation in the application will make this agreement invalid, and Midland National Life Insurance Company's (the "Company") only liability shall be to refund any advance payment made.

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Insurance products and annuities are not a deposit or other obligation of, or guaranteed by a bank, any affiliate of a bank, or savings association, and are not insured by the Federal Deposit Insurance Corporation (FDIC) or any other agency of the United States, a bank, any affiliate of a bank, or savings association, and involve investment risk, including possible loss of value. The approval or disapproval of any extension of credit by the bank or an affiliate is not based on whether or not this insurance is purchased through the bank or through any particular source.

I authorize any physician, medical practitioner, hospital, clinic, other medical or medically related facility, insurance or reinsuring company, Medical Information Bureau (MIB), consumer reporting agency, or employer having information available as to diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment of me and any information as to employment, other insurance coverage, or other non-medical information about me to give to the Company or its reinsurers, any and all such information. I authorize all of these sources, except MIB, to give records or knowledge to any agency that the Company employs to collect and transmit such information. The Company will not release any information to any person or organization **except** to reinsuring companies, MIB, or other persons or organizations performing business or legal services in connection with my application or claim, or as may be otherwise lawfully required or as I may authorize later. I understand that I may request to be interviewed in connection with the preparation of an investigative consumer report. I understand that I am entitled to receive a copy of the investigative consumer report upon request. I understand that I may request a copy of this authorization and that a photographic copy will be as valid as the original, and either shall remain in effect for a period of two years from the date signed. I have the right to revoke this authorization by notifying the Company in writing. The Company may rely on my authorization prior to receiving my notice of revocation.

**TAXPAYER IDENTIFICATION NUMBER CERTIFICATION** – Under penalties of perjury, I certify that the number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and I am not subject to back up withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding.

**FRAUD STATEMENT - Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statements is/may be guilty of insurance fraud and may be subject to fines and penalties.**

Home Office Endorsements

\_\_\_\_\_  
Signature of Proposed Insured                      Date                      Signed at                      City                      State

\_\_\_\_\_  
Signature of Owner (If Owner is corporation, trust or other entity, include title of signee.)                      Date

### Agent certification

(1) To the best of my knowledge and belief, the answers given to the questions in this application are full, complete, and true, and there is nothing adversely affecting the insurability of any person proposed for insurance, except as stated in this application; (2) that I gave the Medical Information Bureau Notification, Notice of Insurance Information Practices and Fair Credit Reporting Act Notification to the Proposed Insured; and (3) to the best of my knowledge and belief, the applicant ☐ **does** ☐ **does not** have any existing life insurance or annuities; and the insurance applied for ☐ **does** ☐ **does not** replace existing insurance.

\_\_\_\_\_  
Signature of Agent                      Date                      Agent's No.

## AGENT'S REPORT

Name of Business Contact: \_\_\_\_\_

<p>1. Proposed Insured's Gross Annual Compensation:</p> <p>Salary: _____</p> <p>Benefits/Bonuses: _____</p> <p>2. Additional Income: _____</p> <p>Source: _____</p> <p>3. Case Manager Name: _____</p>	<p>What is the purpose of this Insurance? (Please check all that apply)</p> <p><input type="checkbox"/> Offset Present &amp; Future Benefit Liabilities</p> <p><input type="checkbox"/> Salary Continuation</p> <p><input type="checkbox"/> Deferred Compensation</p> <p><input type="checkbox"/> Incentive Compensation</p> <p><input type="checkbox"/> Split Dollar</p> <p><input type="checkbox"/> Survivor Income</p> <p><input type="checkbox"/> Key Person</p> <p><input type="checkbox"/> Other (Please Describe): _____</p>
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### Agents Entitled to Commission

Name	Agent Number	% Commission
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

### Special Instructions



## Application for Policy Reinstatement or Change

1. Name of Insured (First, Middle and Last)				Birth date		Birthplace		Sex		Marital Status																																																																
2. Residence Address (Street, City, State, Zip)						Social Security No.			Height ft. in.		Weight lbs.																																																															
3. Policy Number		4. Occupation / Title and Gross Annual Compensation \$					Telephone # (home): (business):																																																																			
5a. Owner Name and Address				5b. Social Security or Tax ID No.																																																																						
				5c. Relationship to Proposed Insured																																																																						
6. Policy Change requested: <input type="checkbox"/> Reconsideration of Rate Class <input type="checkbox"/> Reinstatement <input type="checkbox"/> Other: _____																																																																										
7. Life Insurance and annuities in force and pending: If None, check here: <input type="checkbox"/> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 5px;"> <thead> <tr> <th>Company</th> <th>Policy #</th> <th>Personal or Business</th> <th>Pending</th> <th>Issue Year</th> <th>Benefit Amount</th> <th>ADB Amount</th> <th>WP Amount</th> <th>Intention of Replacement or Change</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> <tr><td> </td><td> </td><td> </td><td><input type="checkbox"/></td><td> </td><td> </td><td> </td><td> </td><td><input type="checkbox"/> Y <input type="checkbox"/> N</td></tr> </tbody> </table>												Company	Policy #	Personal or Business	Pending	Issue Year	Benefit Amount	ADB Amount	WP Amount	Intention of Replacement or Change				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N				<input type="checkbox"/>					<input type="checkbox"/> Y <input type="checkbox"/> N
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Provide details for all "Yes" answers to questions 8-17 below.

<table style="width: 100%;"> <tr> <td style="width: 50px;">Yes</td> <td style="width: 50px;">No</td> <td></td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>8. Are you a U.S. citizen? (If "No", complete appropriate questionnaire.)</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>9. Do you intend to travel outside the U.S. or Canada within the next 2 years? (If "Yes", complete appropriate questionnaire.)</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>10. Do you participate in or do you intend to participate in aviation related sports, powered or competitive vehicle racing, sky or scuba diving, mountain climbing, or any other hazardous sport or activity? (If "Yes", complete appropriate questionnaire.)</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>11. Have you ever been convicted of, or are you awaiting trial for, a felony?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>12. Have you ever had an application for insurance declined, postponed or rated?</td> </tr> <tr> <td></td> <td></td> <td>13. Your driver's license #: _____ State: _____</td> </tr> </table>	Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	8. Are you a U.S. citizen? (If "No", complete appropriate questionnaire.)	<input type="checkbox"/>	<input type="checkbox"/>	9. Do you intend to travel outside the U.S. or Canada within the next 2 years? (If "Yes", complete appropriate questionnaire.)	<input type="checkbox"/>	<input type="checkbox"/>	10. Do you participate in or do you intend to participate in aviation related sports, powered or competitive vehicle racing, sky or scuba diving, mountain climbing, or any other hazardous sport or activity? (If "Yes", complete appropriate questionnaire.)	<input type="checkbox"/>	<input type="checkbox"/>	11. Have you ever been convicted of, or are you awaiting trial for, a felony?	<input type="checkbox"/>	<input type="checkbox"/>	12. Have you ever had an application for insurance declined, postponed or rated?			13. Your driver's license #: _____ State: _____	<table style="width: 100%;"> <tr> <td style="width: 50px;">Yes</td> <td style="width: 50px;">No</td> <td></td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>14. Within the past 10 years, have you been convicted of or pled guilty to:</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>a) Moving violations?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>b) Driving under the influence of alcohol and/or drugs?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>15. Have you been a pilot or crew member during the past 3 years or have any intention of becoming a pilot, student pilot, or crew member in any type of aircraft? (If "Yes", complete appropriate questionnaire.)</td> </tr> <tr> <td></td> <td></td> <td>16. Have you ever used:</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>a) Cigarettes? Date last used: _____</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>b) Other nicotine products: Date last used: _____</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>17. Do you have any family history of heart disease, cancer, high blood pressure, diabetes, hemophilia, Huntington's chorea, polycystic kidney disease or any congenital disorder?</td> </tr> </table>	Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	14. Within the past 10 years, have you been convicted of or pled guilty to:	<input type="checkbox"/>	<input type="checkbox"/>	a) Moving violations?	<input type="checkbox"/>	<input type="checkbox"/>	b) Driving under the influence of alcohol and/or drugs?	<input type="checkbox"/>	<input type="checkbox"/>	15. Have you been a pilot or crew member during the past 3 years or have any intention of becoming a pilot, student pilot, or crew member in any type of aircraft? (If "Yes", complete appropriate questionnaire.)			16. Have you ever used:	<input type="checkbox"/>	<input type="checkbox"/>	a) Cigarettes? Date last used: _____	<input type="checkbox"/>	<input type="checkbox"/>	b) Other nicotine products: Date last used: _____	<input type="checkbox"/>	<input type="checkbox"/>	17. Do you have any family history of heart disease, cancer, high blood pressure, diabetes, hemophilia, Huntington's chorea, polycystic kidney disease or any congenital disorder?
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<input type="checkbox"/>	<input type="checkbox"/>	8. Are you a U.S. citizen? (If "No", complete appropriate questionnaire.)																																															
<input type="checkbox"/>	<input type="checkbox"/>	9. Do you intend to travel outside the U.S. or Canada within the next 2 years? (If "Yes", complete appropriate questionnaire.)																																															
<input type="checkbox"/>	<input type="checkbox"/>	10. Do you participate in or do you intend to participate in aviation related sports, powered or competitive vehicle racing, sky or scuba diving, mountain climbing, or any other hazardous sport or activity? (If "Yes", complete appropriate questionnaire.)																																															
<input type="checkbox"/>	<input type="checkbox"/>	11. Have you ever been convicted of, or are you awaiting trial for, a felony?																																															
<input type="checkbox"/>	<input type="checkbox"/>	12. Have you ever had an application for insurance declined, postponed or rated?																																															
		13. Your driver's license #: _____ State: _____																																															
Yes	No																																																
<input type="checkbox"/>	<input type="checkbox"/>	14. Within the past 10 years, have you been convicted of or pled guilty to:																																															
<input type="checkbox"/>	<input type="checkbox"/>	a) Moving violations?																																															
<input type="checkbox"/>	<input type="checkbox"/>	b) Driving under the influence of alcohol and/or drugs?																																															
<input type="checkbox"/>	<input type="checkbox"/>	15. Have you been a pilot or crew member during the past 3 years or have any intention of becoming a pilot, student pilot, or crew member in any type of aircraft? (If "Yes", complete appropriate questionnaire.)																																															
		16. Have you ever used:																																															
<input type="checkbox"/>	<input type="checkbox"/>	a) Cigarettes? Date last used: _____																																															
<input type="checkbox"/>	<input type="checkbox"/>	b) Other nicotine products: Date last used: _____																																															
<input type="checkbox"/>	<input type="checkbox"/>	17. Do you have any family history of heart disease, cancer, high blood pressure, diabetes, hemophilia, Huntington's chorea, polycystic kidney disease or any congenital disorder?																																															

**Details for questions 8-17:**

**Application for Policy Reinstatement or Change -- Part 2**  
**Evidence of Insurability**

1a. Name and address of Personal Physician:																																																				
1b. Date and reason last consulted:																																																				
1c. Name and Address of physician <b>most recently</b> consulted if different than above:																																																				
1d. Date and reason for most recent consultation:																																																				
1e. List any currently prescribed medications:																																																				
<p>2. Have you ever had or been treated for:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; width: 5%;">Yes</th> <th style="text-align: left; width: 5%;">No</th> <th></th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>a. Elevated cholesterol, high blood pressure, transient ischemic attack (TIA), stroke or circulation disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>b. Chest pain, heart attack, heart murmur, irregular heart rate, or other disease or disorder of the heart?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>c. Cancer, tumor, polyp, blood or immune system disease or disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>d. Diabetes, kidney, or urinary disease or disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>e. Crohn's disease, colitis, ulcer, diverticulitis, hepatitis, or any disease of the esophagus or liver?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>f. Sleep apnea, asthma, emphysema, lung or respiratory disease or disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>g. Depression, mental illness, anxiety or seizure disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>h. Breast, uterus, ovaries, testicles or prostate disease or disorder, or sexually transmitted diseases?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>i. Arthritis, lupus, fibromyalgia or other skin, bone, joint or muscle disease or disorder?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>j. Any injury, disease, or illness not indicated above?</td> </tr> </tbody> </table> <p>3. Other than above, have you ever:</p> <table style="width: 100%; border-collapse: collapse;"> <tbody> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>a. Within the last 5 years, consulted any other physician or medical practitioner, or had an electrocardiogram (EKG), chest X-ray or any lab test or study?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>b. Within the last 5 years, received medical treatment or advice, including medication, or been hospitalized or had surgery?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>c. Applied for, or received benefits, because of accident, sickness, or disability?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>d. Sought or received treatment for, or been arrested for, the use of alcohol, marijuana, or drugs?</td> </tr> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>e. Used narcotics, cocaine, LSD, marijuana, amphetamines, or barbiturates, unless administered on the advice of a physician?</td> </tr> </tbody> </table> <p>4. In the past 10 years have you:</p> <table style="width: 100%; border-collapse: collapse;"> <tbody> <tr> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td>Been diagnosed or treated by a member of the medical profession for immune deficiency disorder, Acquired Immune Deficiency Syndrome (AIDS), or AIDS Related Complex (ARC)?</td> </tr> </tbody> </table>		Yes	No		<input type="checkbox"/>	<input type="checkbox"/>	a. Elevated cholesterol, high blood pressure, transient ischemic attack (TIA), stroke or circulation disorder?	<input type="checkbox"/>	<input type="checkbox"/>	b. Chest pain, heart attack, heart murmur, irregular heart rate, or other disease or disorder of the heart?	<input type="checkbox"/>	<input type="checkbox"/>	c. Cancer, tumor, polyp, blood or immune system disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	d. Diabetes, kidney, or urinary disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	e. Crohn's disease, colitis, ulcer, diverticulitis, hepatitis, or any disease of the esophagus or liver?	<input type="checkbox"/>	<input type="checkbox"/>	f. Sleep apnea, asthma, emphysema, lung or respiratory disease or disorder?	<input type="checkbox"/>	<input type="checkbox"/>	g. Depression, mental illness, anxiety or seizure disorder?	<input type="checkbox"/>	<input type="checkbox"/>	h. 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**5. Details for questions 2-4. Give details for each YES answer.**

Question Number	Condition/Diagnosis	Approximate Dates/Duration	Treatment	Physician Name & Address

## Agreement and Authorization

Each person who signs below represents and agrees that the statements and answers recorded on this application are given to obtain this insurance and are true, complete, and correctly recorded. Fraud or material misrepresentation in the application will make this agreement invalid, and Midland National Life Insurance Company's (the "Company") only liability shall be to refund any advance payment made.

It is agreed that the Policy will not be reinstated or a change will not be effected, and the Company will have no liability until: (a) this application is approved; and (b) all money required for reinstatement and/or change has been paid. This must be during the lifetime of any person proposed for insurance; also, his or her eligibility and health must remain as described in this application. If these requirements are met, insurance will be in effect on the effective date of the reinstatement or change. By accepting the reinstated policy or changed policy, the Owner consents to any changes the Company has made under "Home Office Endorsements," except that changes in the insurance amount, the risk class, or the insurance plan will be made only with the Owner's written consent. Each person who signs below acknowledges that he or she has read and understands this application and has received copies of the Fair Credit Reporting Act Notification, Notice of Insurance Information Practices, and the Medical Information Bureau Notification.

I authorize any physician, medical practitioner, hospital, clinic, other medical or medically related facility, insurance or reinsuring company, Medical Information Bureau (MIB), consumer reporting agency, or employer having information available as to diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment of me and any information as to employment, other insurance coverage, or other non-medical information about me to give to the Company or its reinsurers, any and all such information. I authorize all of these sources, except MIB, to give records or knowledge to any agency that the Company employs to collect and transmit such information. The Company will not release any information to any person or organization **except** to reinsuring companies, MIB, or other persons or organizations performing business or legal services in connection with my application or claim, or as may be otherwise lawfully required or as I may authorize later. I understand that I may request to be interviewed in connection with the preparation of an investigative consumer report. I understand that I am entitled to receive a copy of the investigative consumer report upon request. I understand that I may request a copy of this authorization and that a photographic copy will be as valid as the original, and either shall remain in effect for a period of thirty months from the date signed. I have the right to revoke this authorization by notifying the Company in writing. The Company may rely on my authorization prior to receiving my notice of revocation.

Insurance products and annuities are not a deposit or other obligation of, or guaranteed by a bank, any affiliate of a bank, or savings association, and are not insured by the Federal Deposit Insurance Corporation (FDIC) or any other agency of the United States, a bank, any affiliate of a bank, or savings association, and involve investment risk, including possible loss of value. The approval or disapproval of any extension of credit by the bank or an affiliate is not based on whether or not this insurance is purchased through the bank or through any particular source.

**TAXPAYER IDENTIFICATION NUMBER CERTIFICATION** – Under penalties of perjury, I certify that the number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding.

**FRAUD STATEMENT** – Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statements is/may be guilty of insurance fraud and may be subject to fines and penalties.

Home Office Endorsements.

Signed at \_\_\_\_\_ Date \_\_\_\_\_  
City State

\_\_\_\_\_  
Signature of Proposed Insured

\_\_\_\_\_  
Signature of Owner (If Owner is corporation, trust or other entity, include title of signee.)

### Agent certification

(1) To the best of my knowledge and belief, the answers given to the questions in this application are full, complete, and true, and there is nothing adversely affecting the insurability of any person proposed for insurance, except as stated in this application; (2) that I gave the Medical Information Bureau Notification, Notice of Insurance Information Practices and Fair Credit Reporting Act Notification to the Proposed Insured; (3) to the best of my knowledge and belief, the applicant ☐ **does** ☐ **does not** have any existing life insurance or annuities; and, the insurance applied for ☐ **does** ☐ **does not** replace existing insurance.

\_\_\_\_\_  
Signature of Agent

\_\_\_\_\_  
Date

\_\_\_\_\_  
Agent's No.

## STATEMENT OF HEALTH AND INSURABILITY

Name of Proposed Insured: \_\_\_\_\_ Policy Number(s): \_\_\_\_\_

Since the date of the original application:	YES	NO
1. have you consulted or been treated by any physician or practitioner or had any physical disability or impairment, sickness, injury, surgery or mental disorder?	<input type="checkbox"/>	<input type="checkbox"/>
2. have you had a physical examination, lab tests, EKG or X-ray procedures?	<input type="checkbox"/>	<input type="checkbox"/>
3. have you used tobacco in any form? If yes, give form used and date last used in "Details".	<input type="checkbox"/>	<input type="checkbox"/>
4. have you made an application for insurance which has been declined, postponed or modified?	<input type="checkbox"/>	<input type="checkbox"/>
5. do you have any other applications for insurance pending with another company(ies) at this time?	<input type="checkbox"/>	<input type="checkbox"/>
6. have you changed occupation? If yes, give current occupation (employer name and duties) in "Details".	<input type="checkbox"/>	<input type="checkbox"/>
7. have you engaged in or expect to engage in any of the following: aviation activities as a pilot or crew member; scuba diving; automobile, motorcycle, or motor boat racing; mountain climbing; rodeo competition; sky-diving or other hazardous activities?	<input type="checkbox"/>	<input type="checkbox"/>

If any question above is answered "Yes", please explain in the "Details" section.

**DETAILS:**

Question Number	Date	Detail

Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statements is/may be guilty of insurance fraud and may be subject to fines and penalties.

I hereby agree that all of the statements above are true to the best of my knowledge and belief. A copy of this form will be attached to and made a part of my application for insurance.

\_\_\_\_\_  
Signature of proposed insured

\_\_\_\_\_  
Date

**MIDLAND NATIONAL LIFE INSURANCE COMPANY**  
PRINCIPAL OFFICE • WEST DES MOINES, IA 50266  
CORPORATE MARKETS CENTER • 2000 44<sup>TH</sup> STREET SOUTH, STE. 300 • FARGO, ND 58103  
PHONE (800) 283-5433 • FAX: (701) 433-8596

SERFF Tracking Number:	NALH-126380103	State:	Arkansas
Filing Company:	Midland National Life Insurance Company	State Tracking Number:	44115
Company Tracking Number:	FORM 81-36 (10-09) ET AL		
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	Form 81-36 (10-09) et al		
Project Name/Number:	Form 81-36 (10-09) et al/Form 81-36 (10-09) et al		

## Supporting Document Schedules

	<b>Item Status:</b>	<b>Status</b>
		<b>Date:</b>

**Satisfied - Item:** Flesch Certification

**Comments:**

Rule & Regulation 19 certification attached.  
 Rule & Regulation 49 does not apply to application forms.  
 Flesch Certification attached.  
 Bulletin 15-2009 replaces Bulletin 11-99 and does not apply to application forms.

**Attachments:**

81-36 et al readability.pdf  
 81-36 et al AR Cert.pdf

	<b>Item Status:</b>	<b>Status</b>
		<b>Date:</b>

**Satisfied - Item:** Application

**Comments:**

Applications submitted for approval on Form Schedule.

	<b>Item Status:</b>	<b>Status</b>
		<b>Date:</b>

**Satisfied - Item:** Form 81-57 (10-09), Consumer Notices

**Comments:**

Fair Credit Reporting Act Notification, Notice of Insurance Information Practices and the Medical Information Bureau Notification provided to the applicant at the time of application

**Attachment:**

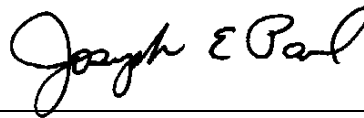
Form 81-57 \_10-09\_.pdf

## READABILITY CERTIFICATE

Name and Address of Insurer      Midland National Life Insurance Company  
Corporate Markets Center  
2000 44<sup>th</sup> Street South, Ste. 300 Fargo, ND 58103

I hereby certify that Readability has been tested under the Flesch Readability formula set forth by Rudolph Flesch in his book, The Art of Readability Writing and that the form(s) listed below meet your minimum readability requirements of your state.

<b><u>FORM NUMBER</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>SCORE</u></b>
Form 81-36 (10-09)	Regular Issue Application for Life Insurance	50.8
Form 81-38 (10-09)	Simplified Issue Application for Life Insurance	50.3
Form 81-47 (10-09)	Application for Policy Reinstatement or Change	50.9
Form 81-48 (10-09)	Statement of Health and Insurability	53.3



\_\_\_\_\_  
Signature

Joseph E. Paul, FSA, MAAA  
Typed Name

Vice President – Corporate Markets Operations  
Title

November 10, 2009  
Date

TO: Arkansas Department of Insurance

FROM: Midland National Life Insurance Company

DATE: November 17, 2009

RE: Form 81-36 (10-09), Form 81-38 (10-09), Form

Midland National Life Insurance Company certifies that the referenced forms comply with Arkansas Regulation 19 § 10B regarding unfair sex discrimination in insurance.



Carmen R. Walter, FSA, MAAA  
Director of Product Development  
Corporate Markets  
Midland National Life Insurance Company

Date: November 17, 2009

## **Leave with Applicant**

### **Fair Credit Reporting Act Notification**

As part of Midland National Life Insurance Company's normal procedure of processing applications, we may obtain an investigative consumer report concerning such information as to your character, general reputation, and personal characteristics, except as may be related directly or indirectly to your sexual orientation. We will obtain this information through interviews with your friends, neighbors, and associates. You may make a written request to be personally interviewed when such a report is being prepared. You have the right to make a written request to receive a copy of the investigative consumer report. Further information on the nature and scope of the report, if one is made, is available upon request from Midland National Life Insurance Company.

### **Notice of Insurance Information Practices**

You are our most important source of information, but personal information may also be collected from other persons. Such information, as well as other personal or privileged information our agent or we subsequently collect, may, in certain circumstances, be disclosed to third parties without your authorization.

We have established procedures to give you access to all personal information collected. You may request correction of such information in our files that you believe to be inaccurate.

We will provide a more complete description of the information practices of Midland National Life Insurance Company upon your request, in accordance with the requirements of the Insurance Information and Privacy Protection Law in effect in your state of residence.

### **Medical Information Bureau Notification**

Information regarding your insurability will be treated as confidential. Midland National Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file. Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734. Midland National Life Insurance Company or its reinsurers may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at [www.mib.com](http://www.mib.com).